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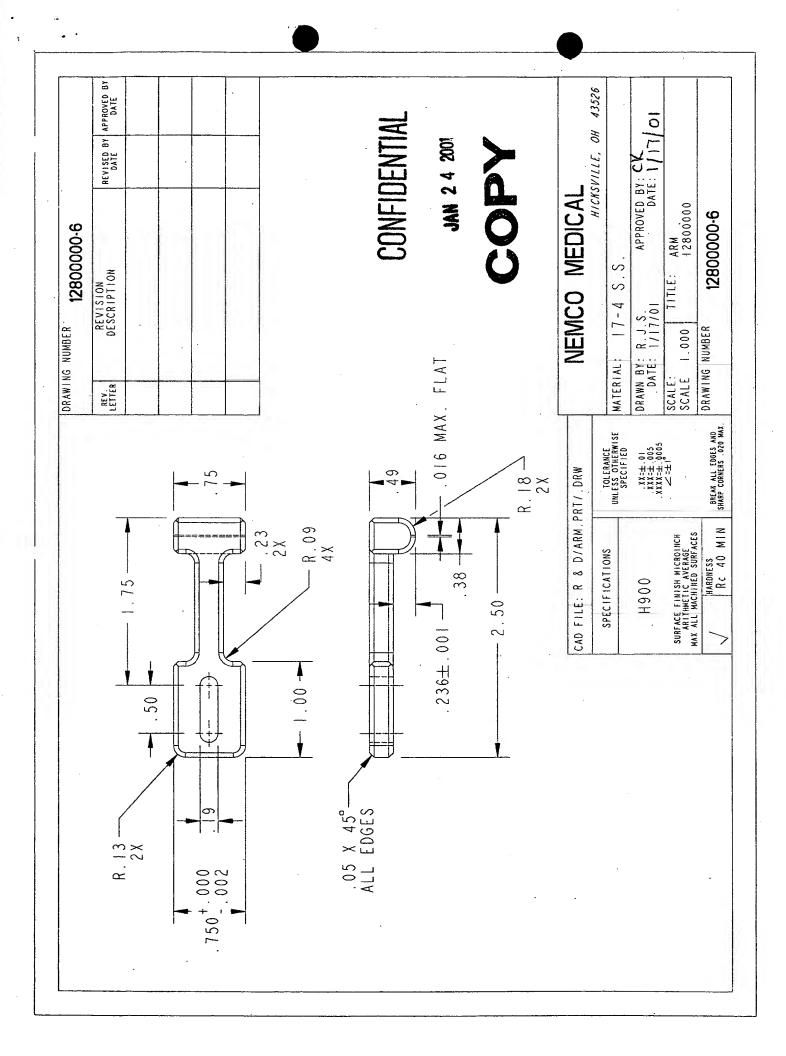
## CONFIDENTIAL

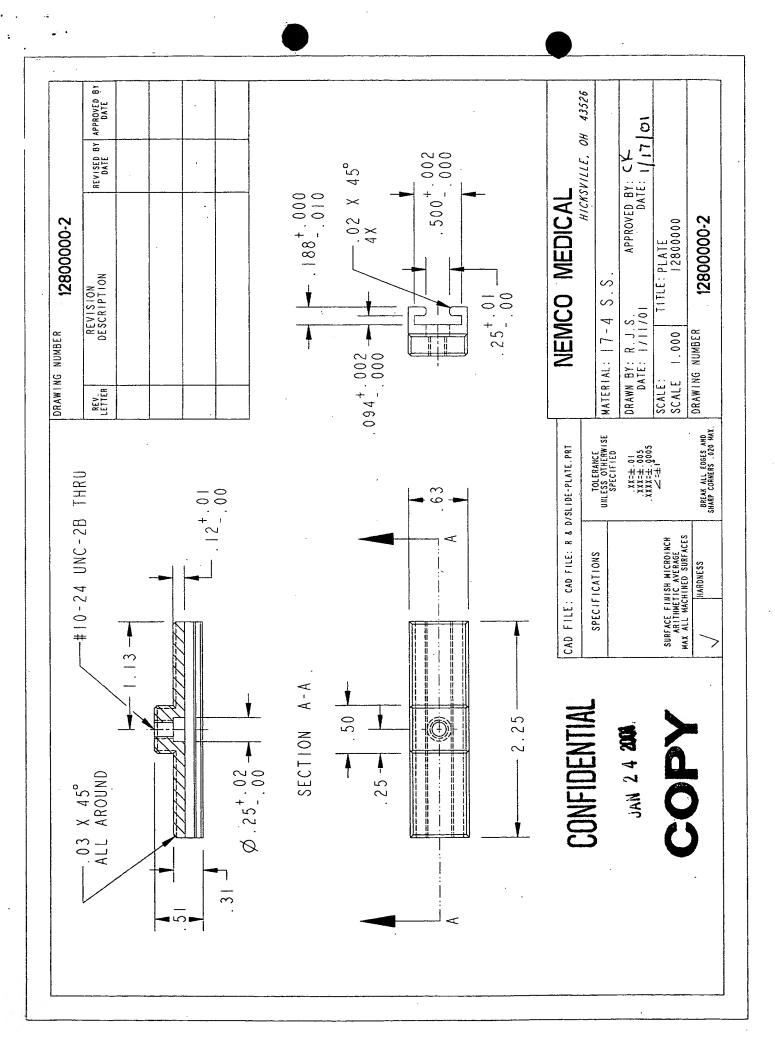


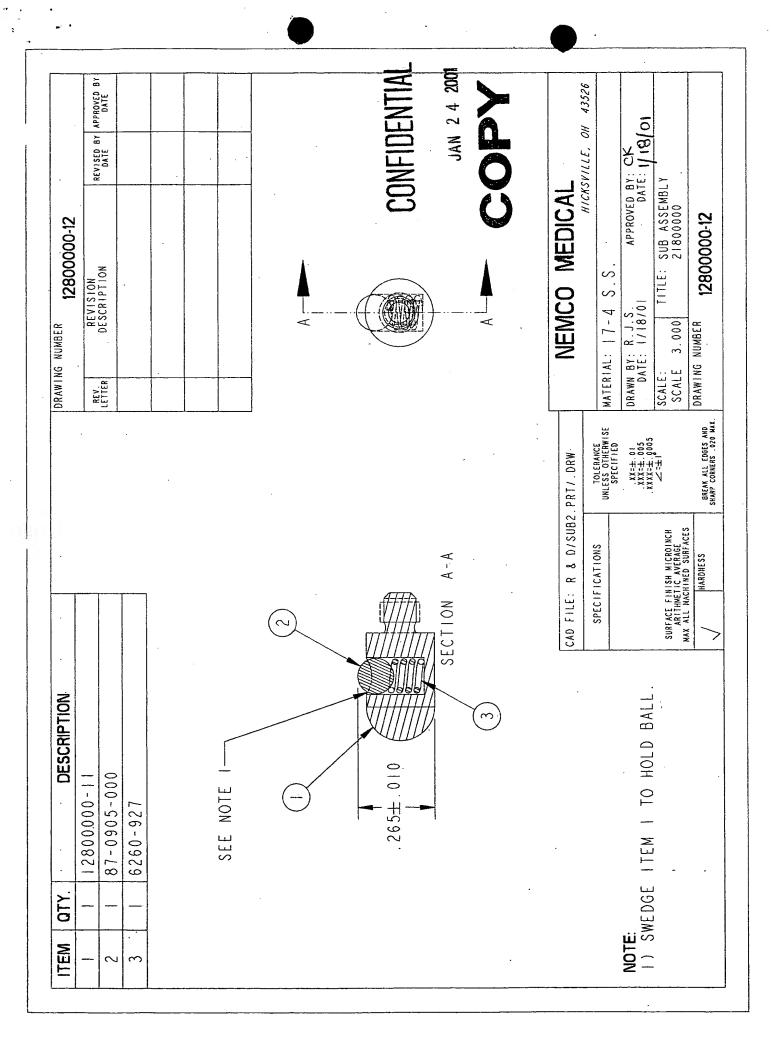
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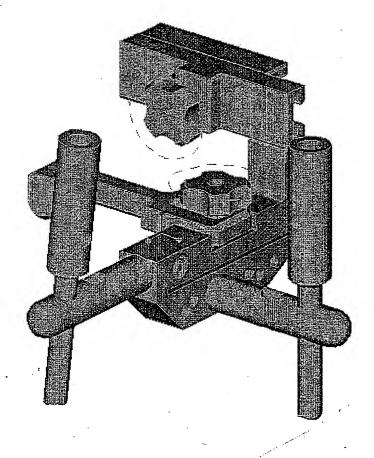




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## Richard VanZile

From:

"Richard VanZile" <rzile@nemcomedical.com>

To:

"Don Smucker" <SmuckerInc@aol.com>

Sent:

Friday, December 22, 2000 2:21 PM

**UPDATED** 

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Notes

Meeting ref> EMIS instrumentation UNI Knees

Meeting: Dr. Coon, (Bryan Hospital) Don Smucker (Zimmer Great Lakes) Richard Van Zile (NEMCO Medical)

This was the second meeting with Dr. Coon to review a second set of preliminary drawing for "External minimally invasive femoral cutting guide," to be used with Zimmer MG Uni Knee system. We reviewed the design and made final changes to start fabrication of prototype for Dr. Coon to use before going to AAOS and presenting it to other surgeons.

Zimmer has a intramedullary system and is very interested in a extramedullary system, which they do not have.
Uni knee replacement has increased during 2000 and will increase 2001.

This Minimally Invasive procedure may be performed on an outpatient basis and may have application to 20% of patients who suffer from arthritis of the knee. This procedure is preformed though a 2-3 inch incision and may result in a shorted hospital stay and shorter recovery time.

Dr. Coon has preform many of both total knee, and Uni knee during the past ten years.

Don Smucker contacted NEMCO Medical with a request to look into designing a system that could be used to preform the above surgery. Don and I have designed a system to comply with that request. Don has suggested using Dr. Coon's input and recommendation for using this cutting guide in surgery.

Don Smucker and Dr. Coon will be meeting with Don Madson(Director of Knee Marking, Zimmer) in Chicago January 9,2001, to present this new design concept.

I will need drawing for them to take with them for the presentation.

Don Smucker would like to meet with Kevin Countryman before the Jan 9 meeting with

Zimmer, to discuss this and other projects.

cc Kevin C John L Richard VZ (Owly goe